## Message Text

UNCLASSIFIED

PAGE 01 STATE 100924 ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 USIA-15 /035 R

DRAFTED BY COM/BIC/OIM/226/PBFIELD/CMM/CLT APPROVED BY EB/OCA/CCBERLIN COM/BIC/OIM/222/NSTEIN/DM EURRPE/RBRESLER USIA/IOP/PMJASKIEWICZ (SUBS) COM/BIC/OIM/WALUNDY EUR/NE/EDJEREJIAN

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R 041438Z MAY 77 FM SECSTATE WASHDC TO AMEMBASSY THE HAGUE AMEMBASSY BRUSSELS AMEMBASSY LUXEMBOURG

UNCLAS STATE 100924

E.O. 11652: N/A

TAGS:BEXP, AFSP, NL, BE, LU

SUBJECT:FY 1978 COUNTRY COMMERCIAL PROGRAMS - NETHERLANDS, BELGIUM INFORM PAO

REF: (A) THE HAGUE 0750 OF FEB. 2, 1977; (B) BRUSSELS A-35 OF FEB. 7, 1977; (C) STATE A-5960 OF DEC. 10, 1976

1. WCAG-AGREED DRAFT OF FY 1978 CCPS FOR THE NETHERLANDS AND FOR BELGIUM BEING SENT VIA AIRPOUCH ON APRIL 29 AND CONCURRENTLY BY INTERNATIONAL AIRMAIL. DRAFT HAS BEEN REVIEWED AND CLEARED BY MEMBERS OF WASHINGTON COMMERCIAL ACTION GROUP (WACG). PROPOSALS SUBMITTED IN REFTEL (A) AND AIRGRAM (REF. B) INCORPORATED IN DRAFT TO MAXIMUM EXTENT POSSIBLE. ADDITIONS OR MODIFICATIONS REFLECT PROGRAM UNCLASSIFIED

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REQUIREMENTS AND DESIDERATA OF WCAG AGENCIES.

2. WCAG REPRESENTATIVES PETER FIELD, COUNTRY MARKETING MANAGER FOR FRANCE/BENELUX, USDOC, AND JIM REILLY, DEPUTY CHIEF, COMMERCIAL MANAGEMENT DIVISION,EB/OCA, STATE, PLAN TO VISIT BRUSSELS FROM JUNE 20 THROUGH JUNE 22 AND THE HAGUE FROM JUNE 23 THROUGH JUNE 27 FOR PURPOSE OF REVIEWING ALL

ASPECTS OF DRAFT AND COMPLETING CCPS FOR BELGIUM AND THE NETHERLANDS.REPRESENTATIVES INSTRUCTED TO RETURN TO

WASHINGTON WITH A MUTUALLY AGREED TEXT OF EACH CCP REFLECTING APPROVAL OF COUNTRY COMMERCIAL ACTION GROUP (CCAG) AND INVOLVEMENT OF PRINCIPAL ADMINISTRATIVE OFFICER.

- 3. SEPARATE MESSAGE PROVIDING FIELD/REILLY TRAVEL PLANS FOLLOWS.
- 4. COORDINATION WITH PUBLIC AFFAIRS OFFICER (PAO) ON DRAFT CCP SHOULD BE UNDERTAKEN PRIOR TO VISIT OF WCAG REPRESENTATIVES IN ORDER TO INSURE THAT USIS POST PROJECT PROPOSALS IN PAO'S QUOTE COUNTRY PLAN UNQUOTE CORRESPOND TO CCP ACTIVITIES.
- 5. ACTION REQUESTED: POSTS ARE REQUESTED TO REVIEW RESPECTIVE DRAFT CCP PRIOR TO ARRIVAL OF WCAG REPRESENTATIVES AND TO COMPLETE TO THE EXTENT POSSIBLE THE FOLLOWING SECTIONS: REVIEW AND REVISE AS NECESSARY THE OVERVIEW IN AN EFFORT TO HAVE MOST UP-TO-DATE OVERVIEW POSSIBLE AT TIME CCP GOES TO PRESS IN JULY/AUGUST; COMPLETE SECTION II INCLUDING FUNCTIONAL DUTIES AS REQUESTED IN STATE A-5960 AT TOP OF PAGE 4; REVIEW ALL CAMPAIGNS AND SPECIAL POST EFFORTS; COMPILE TOTAL PERSON DAYS AVAILABLE BY PERSONNEL CATEGORY AND TENTATIVELY CALCULATE PROBABLE WORKLOAD REQUIREMENTS IN PERSON DAYS AS BASIS FOR COMPLETION OF SECTION V DURING VISIT OF WCAG UNCLASSIFIED

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REPRESENTATIVES; AND COMPILE FY 76, FY 77 AND TENTATIVE FY 78 DATA FOR FINANCIAL RESOURCES SCHEDULE (SECTION VI) PRIOR TO ARRIVAL OF WCAG REPRESENTATIVES. DURING WCAG REPRESENTATIVES' VISIT COMPLETE SECTION VI IN ITS ENTIRETY. VANCE

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## Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a **Current Classification: UNCLASSIFIED** 

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Disposition Event:
Disposition Reason:
Disposition Remarks:
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Subject: FY 1978 COUNTRY COMMERCIAL PROGRAMS - NETHERLANDS, BELGIUM INFORM PAO TAGS: BEXP, AFSP, NL, BE, LU
To: THE HAGUE BRUSSELS MULTIPLE

Type: TE

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